MAXIMIZERS TAKE INITIATIYE

THERE ARE THREE TYPES OF PEOPLE IN THE WORLD. The first group of people we'll call "minimizers," the second group of people we'll call "maintainers," and the third group of people we'll call "maximizers."



MINIMIZERS ARE THOSE WHO DO AS LITTLE AS POSSIBLE. They go through life dragging their feet. They do what they absolutely have to do, but nothing more, and many times even that "must do" work is sloppily and shoddily done. They are the kind of people who are always looking for ways to sneak under the radar, to get out of work and responsibility, to avoid having to exert too much energy to help themselves or anyone else—although they are generally a little happier doing things for themselves than for others. Minimizers do just that: the minimum.



Jerry in the very act of MAINTAINING.



MAINTAINERS ARE THOSE WHO DO WHAT THEY NEED TO MAINTAIN. They aren't lazy, but neither do they take much initiative. They do what they need to do, they are conscientious; they don't want to leave all of the work to others. But neither do they want to do more, to go further, to take on challenges. They're content to do what they can, what is expected of them, and to do it well, but nothing more. They don't look to the future or



think about ways things could be better, or new talents or skills that could be acquired. They don't notice when there are extra things that need to be done. Maintainers do just that: they maintain.

MAXIMIZERS ARE THOSE WHO GO ALL THE WAY. Maximizers are those who take initiative, who do what they are asked to do, but then keep their eyes open for anything else that might need to be done. They're concerned about others, and help them out when they need it. They see the need and they respond, without anyone having to prod them, and without it being a part of their scheduled duties. They want to move forward in their personal life and become the best they can be. Maximizers do just that: they go all the way.



THE BENEFITS OF BEING A MAXIMIZER ARE MANY. People follow maximizers; people are drawn to those who have a passion for life and a zeal for what they do. When you put your whole heart into not only doing what you are assigned to do, but going the extra mile, people sit up and take notice, and it inspires them to do more for Jesus and others too!





TAKE ACTION!

CREATE A "MAXIMIZER'S LOG" FOR ONE DAY. Write down any times that you took initiative to do something that was "over and above," or that was "extra." For example, maybe you noticed that a classmate needed help brushing up on his drill work, so you offered to review with him. Or, the living room needed tidying, and so you took a few moments to tidy things up, etc. Write it all down, and at the end of the day gauge whether or not you took initiative, or took initiative often enough. (Take note! This log is for your eyes only-for your personal benefit and information!)

